GÉANT OCRE2024 Framework Buyer's Guide

This Buyer's Guide is an instruction on how to purchase cloud services via the GÉANT OCRE 2024 IaaS+ Framework Agreement, compliant with EU public procurement rules.

The OCRE 2024 Framework Agreement is a procurement vehicle for simplified purchasing of Cloud Services for Institutions in Europe in this case, NRENs, their member Institutions, and others, i.e. Legal entities listed in the List of Participating Entities.

The information provided within this document has been verified with your National Research and Education Network (NREN), FCT|FCCN, as meeting the procurement and legal requirements of your country. Your institution may have additional local procurement and/or legal requirements which you still need to verify with the appropriate procurement contacts within your organisation (Section 4).

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1. Scope of the Framework

GÉANT carried out a European-wide Framework Procurement for:

- Infrastructure as a Service (IaaS),
- Platform as a Service (PaaS) and
- Software as a Service (SaaS)

FCT|FCCN has played a key role in validating the Framework process and deciding on the appropriate procurement mechanism to be used for your country. FCT|FCCN will claim 2% cost recovery fee.

2. Awarding procedure

An Institution who would like to sign a Call-Off Contract must go through an awarding procedure as described below depending on the specific circumstances of the procurement and be compliant with public procurement law:

1) Direct Award via cascade method without re-opening competition
2) Mini-Competition
3) Desktop mini-competition based on Awarding Criteria from the original tender and Service Provider Bids

For more information about the awarding procedure please check the OCRE 2024 Framework Agreement: Institutions' Guide to Using the Framework or contact your local NREN representative (contact details are available in Section 5).

Your Cloud Services Delivery Manager (CSDM) can also support you in the awarding procedure.

3. Duration of the Framework

A Call-Off contract can be concluded with any of the Service Providers from the list of Service Providers available for the Portugal any time between 03/02/2025 and 02/02/2030. Each Call-Off Contract may be for a duration of up to five years.

4. Guide and OCRE2024 info-packs

Upon request the following OCRE2024 procurement documents will be available to you on a confidential basis provided in the OCRE2024 info-packs:

- The Framework Agreement including all tender documents incorporated by reference. The Framework Agreement is the overall contract signed between GÉANT acting as central purchasing body and the Cloud Service Providers beneficial to all Participating Entities. This is the master document available in Word and PDF (for signed version) and includes a number of separate schedules that are also listed below.
- Call-Off Contract template: The agreement between your institution and the Service Provider, which includes the following Appendices:
    - Contract Details: A summary of the details of the contract, to be completed by the Institution and Supplier.
    - Order: The Order has contractual preference. The Institution needs to insert their order as customer. *Note: where an Order from a Customer contains a document or form provided by the Counterparty, no Service terms or conditions referenced in this document are applicable.*
    - GÉANT Terms and Conditions for IT Contracts as modified for IaaS+
    - The Deliverable including fees: The Services Provider specific offer based on the Institutions' demand – Order.
    - Service Providers Services Terms and/or OIP enrolment if applicable.
- GÉANT Terms and Conditions for IT Contracts as modified for IaaS+
- Supplier's Offer
- List of Framework Providers

5. Contact details

For more details on how to purchase cloud services through the GÉANT OCRE 2024 Framework, please contact FCT|FCCN via their Cloud Services Delivery Manager: InfoOcreCloud@fccn.pt.

Awarded Service Providers for Portugal:

Sub-Lot	Rank	Provider
AWS	1	Sparkle
AWS	2	Devoteam PT
AWS	3	SoftwareOne
Azure	1	Bechtle AG
Azure	2	SoftwareOne
Exoscale	1	VSHN
GoogleCloud	1	SoftwareOne
GoogleCloud	2	Sparkle
GoogleCloud	3	Academic Software bv
Ionos	1	Bechtle AG
OIP_CloudFerro	1	CloudFerro
OIP_OvhCloud	1	OVHcloud
OIP_Setcor	1	Setcor doo
OIP_T_Systems	1	T Systems

Country Lot - Portugal	Provider
AWS	Sparkle
Azure	Bechtle AG
Exoscale	VSHN
GoogleCloud	SoftwareOne
Ionos	Bechtle AG
OIP_CloudFerro	CloudFerro
OIP_OvhCloud	OVHcloud
OIP_Setcor	Setcor doo
OIP_T_Systems	T Systems